

# Chart of Responsibility

|                              | Any Transport Mode |              | Sea/Inland Waterway Transport |               |                |                          | Any Transport Mode |                            |                       |                    |                     |
|------------------------------|--------------------|--------------|-------------------------------|---------------|----------------|--------------------------|--------------------|----------------------------|-----------------------|--------------------|---------------------|
|                              | EXW                | FCA          | FAS                           | FOB           | CFR            | CIF                      | CPT                | CIP                        | DAT                   | DAP                | DDP                 |
| Charges/Fees                 | Ex Works           | Free Carrier | Free Alongside ship           | Free On Board | Cost & Freight | Cost Insurance & Freight | Carriage Paid To   | Carriage Insurance Paid To | Delivered at Terminal | Delivered at Place | Delivered Duty Paid |
| Packaging                    | Buyer/Seller       | Seller       | Seller                        | Seller        | Seller         | Seller                   | Seller             | Seller                     | Seller                | Seller             | Seller              |
| Loading Charges              | Buyer              | Seller*      | Seller                        | Seller        | Seller         | Seller                   | Seller             | Seller                     | Seller                | Seller             | Seller              |
| Delivery to Port/Place       | Buyer              | Seller       | Seller                        | Seller        | Seller         | Seller                   | Seller             | Seller                     | Seller                | Seller             | Seller              |
| Export Duty & Taxes          | Buyer              | Seller       | Seller                        | Seller        | Seller         | Seller                   | Seller             | Seller                     | Seller                | Seller             | Seller              |
| Origin Terminal Charges      | Buyer              | Buyer        | Seller                        | Seller        | Seller         | Seller                   | Seller             | Seller                     | Seller                | Seller             | Seller              |
| Loading on Carriage          | Buyer              | Buyer        | Buyer                         | Seller        | Seller         | Seller                   | Seller             | Seller                     | Seller                | Seller             | Seller              |
| Carriage Charges             | Buyer              | Buyer        | Buyer                         | Buyer         | Seller         | Seller                   | Seller             | Seller                     | Seller                | Seller             | Seller              |
| Insurance                    |                    |              |                               |               |                | Seller                   |                    | Seller                     |                       |                    |                     |
| Destination Terminal Charges | Buyer              | Buyer        | Buyer                         | Buyer         | Buyer          | Buyer                    | Seller             | Seller                     | Seller                | Seller             | Seller              |
| Delivery to Destination      | Buyer              | Buyer        | Buyer                         | Buyer         | Buyer          | Buyer                    | Buyer              | Buyer                      | Buyer                 | Seller             | Seller              |
| Import Duty & Taxes          | Buyer              | Buyer        | Buyer                         | Buyer         | Buyer          | Buyer                    | Buyer              | Buyer                      | Buyer                 | Buyer              | Seller              |

\*Seller is responsible for loading charges, if the terms state FCA at seller's facility.

This chart is designed to provide a basic level of understanding of Incoterms® 2011 Rules and Definitions.